



FROM INNOVATION TO SOLUTION

SESAR 2020 EXPLORATORY RESEARCH INFO DAY

HINTS AND TIPS HOW TO MAKE A SUCCESSFUL PROPOSAL



ALESSANDRO PRISTER
PROGRAMME MANAGER ER, SJU
ER CALL COORDINATOR

founding members



EUROPEAN UNION



EUROCONTROL

Evaluation Criteria

Research and Innovation Actions Evaluation Criteria adapted for the ER Call

Excellence

1. Clarity of targeted breakthrough & specific science and technology contributions
2. Scientific interest, including a clear and complete description of the research questions
3. Degree of innovation.
4. Data, tools, equipment and additional expertise identified
5. Clear explanation of possible outcomes and next steps towards implementation

Impact

1. Alignment with the work areas under this call.
2. The potential for the Project to contribute the SESAR sand bring SESAR benefits
3. Importance of the new ideas/concepts and technologies & transformational impact
4. Quality of measures for achieving impact on science, technology & future evolution of the European ATM system

Implementation

1. The work breakdown is clear and consistent with the needs of the project and clarity of intermediate targets
2. Relevant expertise in the consortium
3. Appropriate allocation and justification of resources (person-months, equipment, budget)

Proposal Excellence

- 1) Self contained
- 2) Clear objectives : technically consistent and not a collection of activities
- 3) Excellence criteria is Paramount -> Innovation is key
- 4) Good definition of project Impacts
- 5) Demonstration of the capacity to do the work and how you plan to do it
- 6) Clear definition of the role of project participants
- 7) All requested info should be provided
- 8) Guide the reader to the important messages



Assessment of Operational Capacity

- As part of the Individual Evaluation, the Evaluators check whether an applicant has the necessary basic operational capacity to carry out the proposed activities based on the information provided
 - Curriculum Vitae
 - Relevant publications or achievements
 - Relevant previous projects or activities
 - Description of any significant infrastructure or any major items of technical equipment
- This is a key element for the Proposal to be retained



Impact of No Grant Negotiation

- **What does this mean for the evaluation of proposal?**
 - Experts evaluate each proposal as submitted
not on its potential if certain changes were to be made
 - They do not recommend substantial modifications
No changes of partners, additional work packages, significant budget or resources cut, additional scientific activities to strengthen the concept, trans-disciplinary aspects not appropriately covered...
 - If experts identify significant shortcomings, they must reflect those in a lower score for the relevant criterion
Proposals requiring substantial modifications are not expected to pass the relevant thresholds
- **Is there a margin for making some recommendations?**
 - Minor and specific corrections to be implemented without negotiation, e.g. timing of work package...
 - Obvious clerical errors

Practical Hints

- Ensure full compliance to Proposal Template
- Proof read the doc by a “third” person
- Perform the Self-Evaluation based on Selection Criteria before submission
- Proof the readability of the documents for ultimate printing by a third party
- Be careful not to exceed the page number limitations



Proposal preparation Timeline



- Setting up a proposal takes time
- Early team selection for securing the required
- competencies
- Electronic submission through Participant Portal:
 - Avoid last minute upload !
- Closure: 5.00 p.m. (*Brussels Time*) on 25 June 2015



Thank you for your attention

